



# Building Successful Partnerships

Key Considerations for Biotech Startups

**March 21<sup>st</sup> 2024 | Oxford**

RSSL invites you to attend our half day event, providing a whistle stop tour of the key areas required to take your discoveries from inception to completion. We will be covering investment strategy; legal considerations & discussing what to look for when working with outsourced partners with our CMC expert. Hear from Lindsay Davies as she highlights how she has navigated this path with her company NextCell Pharma, and the trials and tribulations she has faced so far.

Are you a spin-out or start-up company in the biotech sphere, fuelled by innovation and driven by the quest for breakthroughs? As a new CEO, do you find yourself propelled from the laboratory into the dynamic world of business, tasked with hitting critical research milestones while balancing the demands of investors and regulators?

Embark on your journey with confidence at our exclusive workshop, designed especially for early-stage biotech pioneers like you. Join us as we delve into the intricacies of the biotech landscape, illuminating the path from concept to commercialisation with practical insights and invaluable guidance.

## Workshop Program

The workshop will be a half-day event, featuring a series of invited talks with Q&A opportunities after each presentation along with networking opportunities.

09:30	Registration with coffee
10:00	Welcome and introduction from RSSL
10:15	A VC's perspective <b>TBC</b>
10:40	Corporate commercial and IP considerations <b>Claus Andersen</b> –Freeths
11:05	Coffee break
11:20	Interactive discussion with delegates lead by facilitator
11.45	Choosing and working with a CRO/CDMO <b>David Palling</b> , CMC Consultant
12.10	RSSL's Innovation Hub - dedicated to start-ups to de-risk and accelerate development <b>Jette Cowan</b> –RSSL
12.25	Networking lunch
13.25	Mesenchymal stromal cell therapy - a novel approach to the treatment of type 1 diabetes <b>Lindsay Davies</b> –NextCell Pharma
14.00	Close



**Spaces are limited. Book early to guarantee your place.**

## Why attend the workshop

- **Objective-Oriented Approach:** Learn how to align your research goals with the stringent requirements set by regulators and potential investors.
- **Expert Advice and Strategies:** Gain access to the expertise of seasoned professionals and discover tailored strategies to optimise your journey.
- **Managing Costs and Maximising Returns:** Master the art of cost-effective development without compromising on quality or efficacy. Explore innovative approaches to funding and resource management.
- **Networking Opportunities:** Connect with like-minded entrepreneurs, investors, and industry experts, fostering collaborations that drive your project forward.
- **Minimising Risk:** Learn about the RSSL Innovation Hub, exploring the flexible collaboration models tailored to meet your evolving needs.

## How to book your place

To reserve your place, book online at:

<https://bit.ly/rssl-biotech>



**Cost:** This workshop is provided free of charge as part of our commitment to supporting the innovation and development within the Life Science sector

**Venue:** The Oxford Science Park, Magdalen Centre,  
1 Robert Robinson Avenue, Oxford, OX4 4GA

**Date:** March 21<sup>st</sup> 2024

**Time:** 09:30-14:00

For further information, contact the Life Science Team

**Email:** [lifesciencesales@rssl.com](mailto:lifesciencesales@rssl.com) **Tel:** 0118 918 4076

## About RSSL

We are a world leader in providing high-quality scientific analysis, research, consultancy and training to the global Life Science, Pharmaceutical and Biopharmaceutical sectors.

RSSL's team of over 250 scientists, with expertise in various scientific disciplines, can provide invaluable support and guidance to start-ups throughout the drug development process.

Offering a wide range of analytical services, including biological, microbiological, chemical, and physical analyses for start-up biotech companies, RSSL, from state-of-the-art facilities which are MHRA and FDA approved, can streamline the development process, ensuring that drug products meet quality and safety standards required for regulatory approval.

RSSL's bespoke training and consultancy solutions includes guidance on regulatory compliance, technical expertise, and best practices in drug development. Such support can help start-ups build internal capabilities and enhance their understanding of the drug development process.

Partnering with RSSL can provide start-up biotech companies with the expertise, resources, and support they need to develop safe, innovative, and high-quality drug products.



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