

REACH SUMMIT 2008

Preparing for the financial and strategic impact on your business

No Data
– No Market

Conference and Workshops October 27 - 28 • Berns, Berzeeli Park Stockholm, Sweden

Book now!
Exclusive discounts

- Evaluate your substance portfolio and make it REACH READY
- Control and improve information exchange in your product chain
- Provide comprehensive exposure scenarios
- Master the challenges of evaluation and production of correct safety data sheets
- Learn the most important steps with regards to consortium management

PLUS!

Don't miss our interactive workshops, integrated in the two day agenda. Benefit from exclusive insights into:

Workshop A: **A-Z guide on REACH and its effects and implications for Business**

Workshop B: **Managing the business risks of a changed substance market
– risk management under REACH**

Benefit from experiences from outstanding enterprise insights and institutions including:

Sophie Carler, Ph.D, Environmental Manager,
Energy & Environment, **Jernkontoret** (The
Swedish Steel Producers' Association)

Camilla Kaplin, Manager - Product
Stewardship, Environment, Health and
Safety, **OUTOKUMPU Oyj**

Vibeke Plambek, Consultant,
Confederation of Danish Industries, **DI**

Melinda Erdelyi Berntsson, Technical
Service, **Perstorp**

Lisa Engström, Business Development, **E.On**

Göran Wall, Chemist, **Swedish Plastics
and Chemicals Federation**

Charlott Jönsson, Product Safety Manager,
Perstorp

Riitta Riala, Senior Scientific Officer,
European Chemicals Agency (ECHA)

Anders Löfvendahl, Project Leader
REACH, **Volvo Cars**

Inger Strömdahl, Director, Environmental
Policies, **The Confederation of Swedish
Enterprise**

Register today!

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Organized by:



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This conference offers essential advice on how to prepare for REACH and the particular REACH-related requirements for downstream users including the future effects of REACH.

As you know, preparing for REACH involves:

- Understanding the substances that you use, how and what they are used for and where they are sourced from
- Gathering the available information that might be needed
- Deciding who to contact, when and how
- Making contact and deciding on your future course of action

Are you prepared for REACH?

The consequences of failing to prepare for REACH could have significant impact on your business such as:

- Failing to prepare for REACH could mean that the substances you use, on their own or in preparations, are not registered or that your use is not covered in the supplier's registration dossier or exposure scenario.
- If a substance is not registered under REACH, it cannot be manufactured, imported or supplied to the EU market. You cannot continue to use it, unless it is specifically exempted from registration.

If you're working with REACH with responsibilities within Product, Purchasing, Marketing, Sales, Supply Chain, Management Systems and REACH Implementation Managers, Environment, Health and Safety this is the conference for you!

Join us, for these two days to get the information you need to secure future production of your articles and get the experts' view on how to organise your REACH work.

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Top REASONS to attend:

- Secure future business development by having a competitive substance portfolio
- Choose the best strategies for co-operation and management of information in the supply chain
- Stay REACH compliant to secure increased product safety and quality

Day 1 October 27th 2008

Workshop A)

A-Z guide on REACH and its effects and implications for Business

- Do you know what you have to do to ensure that your business complies with REACH?
- Do you realise the implications REACH will have on your customers and suppliers and what your customers and suppliers will require from expect from you?
- How do you develop a successful strategy to deal with REACH?

The workshop will provide guidance on the following aspects of REACH:

- European Chemical Agency (ECHA): Overview
- Overview & Summary of Guidance Documents with focus on relevant sections related to Pre-Registration
- Establishing what exposure your company will have from suppliers who fail to pre-register
- How to deal with non-EU imported substances (Chemicals)
- What ECHA mean by Phase In & Non- Phase in Substances
- What a Chemical Safety Report entails and when is it needed
- REACH Jargon: What are Only Representatives, UVCB substances, Third Party Representatives, Data Holders, and Downstream Users - Buzz words explained

Göran Wall, Chemist, **Swedish Plastics and Chemicals Federation**

Chairperson's Opening Address:

Inger Strömdahl, Director Environmental Policy,
The Confederation of Swedish Enterprise

Understanding the complexity of compliance: Current developments within REACH

- Get updated on the most current guidelines
- Understand the definitions and implications of substances, preparations and articles
- Work with REACH within the EU regulations' framework, managing waste
- Identify and manage REACH exemptions
- Understand REACH compliance for the metal industry: identifying the major challenges

Sophie Carler, Ph.D, Environmental Manager, Energy & Environment,
Jernkontoret (The Swedish Steel Producers' Association)

Securing continued compliance by working actively within all aspects of REACH

- Identifying the key guideline RIP
- Implementing management systems to handle large amounts of data: safety data sheets and exposure scenarios
- Analysing your product portfolio and considering future market developments
- Including REACH into strategic market developments (launching of new products on the EU market)

Camilla Kaplin, Manager – Product Stewardship, Environment, Health and Safety, **OUTOKUMPU Oyj**

Coffee & Networking Break

Addressing REACH and the unsettled legal questions – member state leeway in interpretation of the legal text

- Understanding national differences in legal interpretations
- How will the governments enforce the regulation?
- What will be the support for downstream users?
- Optimizing your work with exposure scenarios to secure full product compliance
- Moving towards a harmonized European regulation?

Vibeke Plambek, Consultant, Confederation of Danish Industries, **DI**

Understanding the need for strategic choices on the chemical market

- Correctly assessing your REACH READY-ness
- Analysing REACH's effect on all aspects in your company
- Which are the necessary steps to be taken by all companies
- Identifying your rights and obligations
- Identifying strategic choices for your business – understand the consequences
- Successfully manage communication in the supply-chain

Göran Wall, Chemist, **Swedish Plastics and Chemicals Federation**

Lunch

Allocating appropriate resources for REACH in the enterprise

- Structuring of the REACH team
- Planning for increased communication with in-house and out-house experts
- Working with task distribution – implementing a centralized or decentralized organisation?
- How to minimize REACH's influence on the daily business

Lisa Engström, Business Development, E.On

ECHA Insight

ECHA explains Downstream User obligations for compliance

- Getting the newest updates from ECHA
- Complying with REACH? – Relevant exemptions
- Adhering to the main obligations of Downstream Users after pre-registration ends
- Checking and implementing exposure scenarios throughout the entire time line

Riitta Riala, Senior Scientific Officer, European Chemicals Agency (ECHA)

Coffee & Networking Break

Being pro-active as a Downstream User using portfolio inventory

- Correctly assess and understand your substances
- Identifying endangered substances using substance portfolio management
- Avoiding omissions and securing future production through planning
- Finding alternative substances to secure compliance

Anders Löfvendahl, Project Leader REACH, Volvo Cars

Questions and Chairperson's Closing Remarks of Day 1

Reception and Cocktail

Day 2 October 28th 2008

Chairperson's Address: Inger Strömdahl, Director Environmental Policy, **The Confederation of Swedish Enterprise**

Understanding your obligations as a Downstream User under REACH

- Adhering to the actual definition of the obligations
- Managing the tasks of communicating efficiently through-out the entire supply-chain
- Pragmatically communicate exposure scenarios and risks of materials in the product chain
- Addressing the question of using standard exposure scenarios
- Being updated on the newest developments in RIP 3.2 (Material safety report) and RIP 3,5 (obligations for downstream users)

Charlott Jönsson, Product Safety Manager, Perstorp

Moving from analysis towards a strategic decision: Portfolio management from the view of the manufacturer

- What are the actual regulations and effects?
- What will happen on the Market with relation to competition – positions from the manufacturers and importers
- Applying portfolio analysis and adjustment to secure future compliance
- Strategic options and success factors for the manufacturer

Melinda Erdelyi Berntsson, Technical Service, Perstorp

Coffee and Networking Break

Secure business success by making REACH part of your business development plan

- Identifying how future mergers and acquisitions will be affected by REACH
- Staying ahead of sky rocketing chemical prices by using REACH to re-negotiate your supplier contracts
- Creating communication structures for REACH in a group of suppliers
- How to secure a continued free and competitive chemicals market in the EU

Managing the balance between risk and opportunity: understanding the role of SIEF and Consortiums

- Managing time and cutting costs by effectively using the Substance Information Exchange Forum (SIEF)
- Understanding the basics of consortium formation (rights, obligations, privacy, opt out)
- Finances of "DATA Sharing" and cost compensation protection of data property
- What are the "Lead company" tasks and implications?

Benefit as a downstream user by implementing active Consortium Management

- Expected pitfalls during the consortium formation: clash of interest, lack of votes, on-going court cases
- Identifying effects of contract patterns and adjustments
- Understanding conflict management within the consortium
- Dealing with questions of know-how and trade secrets
- Benefit from actual experience of cost divisions and data sharing
- Addressing the concern of abiding to competition law

Lunch for workshop participants

Workshop B)

Managing the business risks of a changed substance market – risk management under REACH

- Guidance for source control and prevention of banned substances
- Cost-effective and time-saving assessment of your substances
- Understanding the effects on your substance portfolio with relation to phase-out substances
- Managing risk of increased substance prices on the EU market
- Renegotiating your supplier contracts securing long term customer retention

REACH SUMMIT 2008

Dates: October 27-28, 2008
Venue: Berns, Berzeeli Park Stockholm, Sweden

Prices & discounts	Standard Price	Exclusive offer! Book before June 19
Conference + 2 workshops	€2697	Pay only €2197
Conference + 1 workshop	€2098	Pay only €1798
Conference	€1499	
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All prices are exclusive of applicable taxes. The conference fee includes lunch, coffee and CD-documentation. Discount offers may not be combined with other offers. IQPC reserves the right to make changes in the timing of the programme and identity of the speakers if necessary.

Discounted Accommodation

We recommend Berns Hotel, +46 (0) 8 566 32 222 as well as Rica Hotel Stockholm & Rica Hotel Kungsgatan +46 (0) 8 723 72 72. To secure reduced rates, please contact the hotel at least four weeks prior to the conference and be sure to use contract code "IQPC". All hotels are located in the heart of Stockholm.

Cancellation & Substitution policy

You may substitute a delegate at any time. For cancellations received in writing more than seven days prior to the event, a €120 (+VAT) administrative fee will be charged and a credit memo for the remaining amount will be issued. Credit memos may be used at any IQPC Sweden event within one year of issuance by any representative from your company. For cancellations received in writing less than seven days prior to the event, no credit memo or refund will be issued. Only a valid doctor's note will entitle you to a credit memo. In the case of IQPC cancelling an event (conference, workshop and/or dinner etc.), a credit memo will be issued.

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Networking Opportunities – Beyond the conference floor, REACH SUMMIT 2008 offers multiple networking opportunities ranging from Cocktail Receptions to Exclusive Luncheons.

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For further information contact: Andreas Brandt, Sponsorship Director, andreas.brandt@iqpc.se or call +46 8 545 29 086

Registration Form

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