

Royal Society of Chemistry Law Group
Seminar on Licensing – A Practical Guide

Thursday, 21st June 2012
Burlington House, Piccadilly, London

This seminar will provide an overview of the licensing process, from the very beginning when projects are in their infancy to finalising licensing negotiations. It will give guidance on how to decide which projects are suitable for licensing and how to go about finding a potential licensee. The seminar will also cover the considerations when negotiating a licence, the various types of licence, and the key clauses that should be included. It will also include case studies on successfully licensed projects. This seminar would be of interest to any company or organisation which is considering licensing their technology. It will be suitable for researchers or technology managers, and no legal knowledge will be expected. The seminar will be chaired by Alex Rogers, Patent Attorney, Haseltine Lake LLP. Registration will open at 1:00pm.

We are delighted to have four excellent speakers who will be able to provide us with a real insight into the legal and technical issues.

- 1:00-1:30 Registration with refreshments**
- 1:30-2:15 Selecting suitable technology, and finding a potential licensee**
Dr Tim Fishlock, Senior Business Manager, UCL Business PLC
- 2:15-3:00 Negotiating a licence contract, and key features of a licence**
Stuart Jackson, Solicitor, Kempner & Partners
- 3:00-3:30 Refreshment break**
- 3:30-4:15 Licensing with a large corporate: when is the right time and how to avoid the pitfalls**
Dr Darren Budd, Managing Director - BTC UK & Ireland (a BASF Group company)
- 4:15-5:00 Technology Transfer – issues and case studies**
Simon Portman, Managing Associate, Marks and Clerk Solicitors LLP
- 5:00-6:00 Drinks reception**

The cost for attending the seminar is £70 for RSC members, £85 for non-RSC members, and £45 for RSC student members.

To reserve a place, please contact

Telephone: 01359 221004 (Maggi Churchouse)

Fax: 01449 736101 (Cathy Hill)

E-mail: maggi@maggichurchouseevents.co.uk or

cathy@maggichurchouseevents.co.uk

Event website <http://www.maggichurchouseevents.co.uk/RSC-Law/index.htm>

RSC website <http://www.rsc.org/ConferencesAndEvents/conference/alldetails.cfm?evid=110832>

Speakers

Alex Rogers (Chair)

Alex gained a Chemistry degree from Oxford University, which involved a final year working for Professor Steve Davies devising new synthetic routes to certain amino acids. Alex is now a UK and European patent attorney at the firm Haseltine Lake. Alex drafts and prosecutes UK and European patent applications, with a particular emphasis on pharmaceuticals and medical technologies. He also works on European Opposition cases. Alex's clients include a number of universities and high-technology SMEs.

Tim Fishlock

After completing his DPhil in nanotechnology at Trinity College Oxford, Tim moved into academic publishing as Commissioning Editor for Cambridge University Press, where he developed successful book lists in chemistry and materials science. He then took a role managing the book programme in the Royal Society of Chemistry's publishing division. In 2005 Tim returned to the academic environment, taking a position as Senior Business Manager at UCL Business, UCL's technology transfer company. There, for the past seven years, he has been responsible for exploiting the intellectual property generated in the Chemistry, Chemical Engineering and Mechanical Engineering departments. He sits on the board of a number of UCL spin-out companies and has successfully negotiated licences for a variety of novel technologies.

Stuart Jackson

Stuart Jackson gained a degree in Chemistry from Imperial College, after which he pursued research at Oxford involving enzyme mechanisms. After a few years in the brewing industry, he subsequently spent 15 years as a chemist and project manager in the health care industry, principally in the field of wound healing. He qualified as a solicitor in 1996, and now specialises in intellectual property law, particularly patent law, undertaking both litigation and non-contentious work such as licensing.

Darren Budd

Dr Darren Budd is the Managing Director of BTC UK & Ireland which is the distribution business of BASF the chemical company. Darren currently runs a profitable business with a turn-over of Eur 56Mio and a team of 29 employees serving approx. 2000 customers. Previously he worked as the Northern Europe Business Manager for the Performance chemicals business. Darren spent 5 years working in Germany for BASF Venture Capital a Eur100Mio early stage fund, investing in companies such as Oxonica, Plastic Logic, hte and Luca technologies.

Darren is active within the chemical industry and is currently on the Council and the Executive of the Chemical Business Association, which advises and represents small and medium size enterprises on all business aspects within the chemical industry. He is also Chairman of the Chemical Industry Associations Nanotechnology Issue team.

Simon Portman

Simon is a Managing Associate at Marks & Clerk Solicitors LLP and heads up the Cambridge office. He specialises as a commercial contract lawyer for technology companies, working primarily for the bioscience sector but also advising clients in the defence, software and nanotech industries as well as individuals, public bodies and charities. He advises on a wide range of contracts, including licenses, R&D collaborations, manufacturing agreements and procurement documentation. On the regulatory front he has advised on compliance with clinical trials legislation and novel food applications, as well as freedom of information and data protection issues.